

The Best in Italy

CORPORATE 2018 Report



GIOVANNELLI E ASSOCIATI

LAW FIRM | MANAGEMENT PRACTICE ADVANCED LEVEL

RANKING

Directories average legalcommunity

MENTIONED

B

During the last year we have been mostly active in M&A and private equity transactions, with a focus on foreign private equity investments in Italy and also acquisition by Italian private equity owned companies abroad. We have also seen an increase in capital market transactions.

MARKET FEEDBACK ON THE FIRM*

«High-standing professionals with deep knowledge of legal matters. Excellent technical legal skills, good quality vs costs, direct interaction with the partner that is assisting us».

THE MOST FREQUENTLY CITED LAWYERS THIS YEAR

Matteo Delucchi: «Excellent technical legal skills, deep knowledge of our business, high quality and accuracy of his work».

LAWYERS PRACTICE AREAS AND MARKET FEEDBACK

PRACTICE AREAS

	Ranking	M&A	Real estate	Private equity	Equity capital markets	Litigation	Advisory	Competition antitrust	Corporate restructuring	Criminal Law
Alessandro Giovannelli	A	✓		✓		✓	✓		✓	
Fabrizio Scaparro	B	✓		✓	✓	✓	✓		✓	
Giovanni Carcaterra	B					✓				
Matteo Delucchi	B	✓		✓			✓			

Other notable lawyers according to market sources

Beatrice Riva, Paola Cairoli (Associates): «Very accurate work, good availability and responsiveness».

*summary of interviews with clients

GIOVANNELLI E ASSOCIATI

LAW FIRM | DEPARTMENT | PRACTICE AREAS | CLIENTS



HEAD OF DEPARTMENT

ALESSANDRO GIOVANNELLI

THE FIRM'S STRENGTHS*

1. technical skills, professionalism and responsiveness;
2. market and company/banking knowledge and understanding
3. presence and availability of partners;
4. cost-effective services.

9

42,8%
Partners

10

47,6%
Associates

2

9,5%
Counsels

4

19%
Trainees

NAMES OF PARTNERS

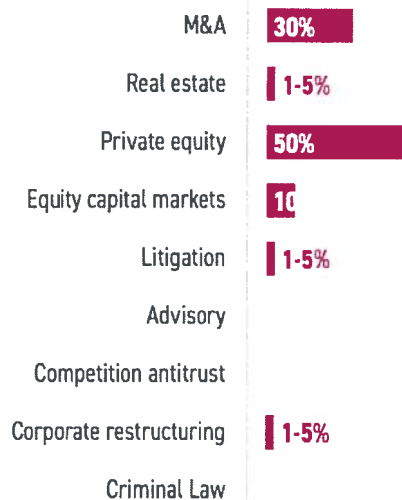
Alessandro Giovannelli, Fabrizio Scaparro, Gianvittorio Giroletti Angeli, Matteo Delucchi, Matteo Colombari, Michele Delfini, Andrea Bartolucci, Stefano Traniello, Ferrante Paveri Fontana

HIRES IN THE LAST 12 MONTHS

1

NAME. **Michele Delfini (Partner)**
JOINED FROM. **Chiomenti**

ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS



CORPORATE ACTIVITIES

75 %

*according to clients and market observers

GIOVANNELLI E ASSOCIATI

FUNCTION | DEPARTMENT | PRACTICE AREAS | CONTACT

PRACTICE AREA	RANKING	TEAM MEMBERS	NUMBER OF PARTNERS	NAME OF PARTNERS
M&A	B	14 · 66,6%	5 · 55,5%	Alessandro Giovannelli, Fabrizio Scaparro, Gianvittorio Giroletti Angeli, Matteo Delucchi, Matteo Colombari
Real estate	C	2 · 9,5%	2 · 22,2%	Stefano Traniello, Ferrante Paveri Fontana
Private equity	A	14 · 66,6%	5 · 55,5%	Alessandro Giovannelli, Fabrizio Scaparro, Gianvittorio Giroletti Angeli, Matteo Delucchi, Matteo Colombari
Equity capital markets	B	6 · 28,5%	3 · 33,3%	Andrea Bartolucci, Fabrizio Scaparro, Michele Delfini
Litigation	B	7 · 50%	3 · 33,3% + 1	Alessandro Giovannelli, Stefano Traniello, Ferrante Paveri Fontana + Giovanni Carcaterra (of Counsel)
Advisory	A	18 · 85,7%	9 · 100%	Alessandro Giovannelli, Fabrizio Scaparro, Gianvittorio Giroletti Angeli, Matteo Delucchi, Matteo Colombari, Michele Delfini, Andrea Bartolucci, Stefano Traniello, Ferrante Paveri Fontana
Corporate restructuring	C	5 · 23,8%	3 · 33,3%	Alessandro Giovannelli, Fabrizio Scaparro, Michele Mocarrelli
Criminal Law	A	2 · 9,5%	1 · 11,1%	Nicolò Bertolini Clerici (of counsel)
Healthcare & life science	C	5 · 23,8%	2 · 22,2%	Alessandro Giovannelli, Fabrizio Scaparro
Food / Fashion	C	4 · 19%	3 · 33,3%	Alessandro Giovannelli, Fabrizio Scaparro, Matteo Delucchi

The lawyers may have an active role in different practice areas.

GIOVANNELLI E ASSOCIATI

EXPERIENCE | DEPARTMENTS | PROJECTS | AFTER | CLIENTS

Ardian / Irca

520 € mln



TYPE OF MATTER
Private Equity



LEAD PARTNERS
Alessandro Giovannelli, Fabrizio Scaparro



COUNTERPARTY
CBA with Ardian, Pedersoli Studio Legale and Ludovici Piccone & Partners with the founding family, Latham & Watkins with Carlyle Group

Giovannelli e Associati has advised Ardian on the sale of the 100% of the share capital of Irca to the Carlyle Group. One of the largest LBOs in 2017.

Argos Soditic



TYPE OF MATTER
Private Equity



LEAD PARTNER
Alessandro Giovannelli



COUNTERPARTY
CBA with the sellers, Giovanardi Pototschnig & Associati with Argos Soditic (for financing aspects), Simmons & Simmons with financial institutions

Giovannelli e Associati advised Argos Soditic in its investment in Gruppo Fabbri Vignola, an international leader in the production of machines and film for the food packaging industry.

Italmatch Chemical Group

50 € mln



TYPE OF MATTER
M&A



LEAD PARTNER
Alessandro Giovannelli, Fabrizio Scaparro



COUNTERPARTY
-

Giovannelli e Associati advised Italmatch Chemical Group in relation its announced agreement to acquire Detrex Corporation, a Michigan listed corporation that manufactures, through its operating subsidiary The Elco Corporation, high performance specialty chemicals.

Other clients: Broan-Nutone, White Bridge Investments, Space3, Equita SIM.